

The background of the entire page is a photograph of the United States Capitol building in Washington, D.C. The image is taken from a low angle, looking up at the massive white dome. The dome is topped with a statue of Liberty. The sky is a pale blue with some light clouds. The lighting is warm, suggesting late afternoon or early morning.

## Your 360-degree solution provider

Integrated, customised  
solutions to help you  
achieve your business  
goals

[skpgroup.com](http://skpgroup.com)

# About SKP

We are a long established and rapidly growing professional services group. We specialise in providing sound business and tax guidance and accounting services to international companies that are currently conducting or initiating business in India as well as those expanding overseas.

Besides consulting on entry strategies, implementing business set-up and M&A transactional support, we assist clients with assurance, domestic and international tax, transfer pricing, corporate services, and finance and accounting outsourcing matters, all under one roof.

Today, we serve over 1,200 clients including multinationals, listed companies, privately held and family-owned businesses from over 45 countries.

Over the years, we have always emphasised the importance of professional standards and personalised service; and we continue to reflect this progressive mindset by serving our clients with integrity, delivering high quality, innovative results.

This focus is also witnessed in our Corporate Social Responsibility activities. We firmly believe that social responsibility is about contributing beyond a mere monetary donation – it truly is a responsibility. At SKP, we focus on getting involved and here too, we're always seeking innovative solutions to help the less fortunate as we believe it is a privilege to have the opportunity to make a difference.



## SKP 360°

We look at ourselves as your partner and not just a service provider. We strive to learn every client's unique challenges by providing personalised attention, which enables us to arrive at relevant and innovative solutions.

We explore and examine all aspects of a situation, often delving into issues beyond the defined scope of work. With our collaborative approach, we are dedicated to ensuring that you receive our support throughout the business lifecycle.

We are your 360-degree-solution-providing partner.

# Our Services



We recognise the needs of global businesses as varied, requiring not merely solutions, but complete, 360-degree solutions. Stemming from your needs, we provide services that address all aspects relevant to a business from conceptualisation to implementation and continuance.



## Help you set up in India

We provide a one-stop solution and handhold investors through the intricacies of the process. We work with you right from the conceptualisation phase to being your implementation partner in greenfield business set-ups, acquisitions and joint ventures.

- Business Establishment
- Regulatory Consulting
- Business Consulting
- Transaction Advisory
- Competition Policy and Analysis
- Assurance



## Manage your India operations

We ensure that your company is efficiently managed at a centralised location and has continuity of support right across the business lifecycle.

- Assurance
- Taxation
- Corporate Services
- Finance and Accounting



## Support your global expansion plan

We offer a wide range of services for investors and business houses looking at expanding overseas. Analysing various issues such as exchange control regulations in the home country and foreign country, taxation laws of the foreign country, profit repatriation planning, transfer pricing compliance, etc.

- Regional Transfer Pricing
- Global Payroll and Compliance
- Regional Forensic Support
- Finance and Accounting
- Project Management



## Manage your operations in the US

We offer business solutions to companies by managing their finance and accounting processes, set up shared service centres and analyse business models to suggest process changes by designing, building and implement reporting frameworks.

- Procure to Pay
- Record to Report
- Order to Cash
- Master Maintenance
- Global Payroll and Compliance
- Contract Management

# Our Experience



Helped a leading US-based medical devices company prepare a business plan for setting up a manufacturing facility in North India and assisted in the implementation of their overall India entry strategy



Supported a US-based developer and manufacturer of innovative water purification and disinfection technology to provide integrated implementation support services to its subsidiary in India



Assisted the Indian subsidiary of a US-based company dealing in consumer health products with a third-party review with respect to compliance with withholding tax provisions and the process followed by their Outsourced Service Provider to maintain their Accounts Payable and Accounts Receivable functions on SAP



Helped an American software consulting and outsourcing firm starting up in India comply with the local regulatory environment and avoid penalties



Set up a common platform for transaction processing and reporting, replacing various legacy systems for one of the world's largest and most diverse medical devices and diagnostics companies based in the US



Checked and revalidated the transfer pricing policy between a captive-service-providing Indian entity and the group company for the Indian arm of a US-based publishing and content management company



Helped a US-based non-profit organisation registered under section 501(c)(3) of the Internal Revenue Code, USA enter into a unilateral Advance Pricing Agreement (APA) with Indian tax authorities and enabled its Indian entity provide support services to its parent company with respect to identifying investments in social impact enterprises in India



Assisted with the monthly closure activities and cash application for receivables for a private US-based irrigation systems company in their manufacturing, distribution and sales activities in strict accordance with their reporting calendar and helped them shorten their month-end close cycle



Drafted contracts, analysed redlines and negotiated and executed the archived low and medium complexity buy-side contracts of a US-based healthcare multinational and work orders to Master Service Agreements (MSAs) to enable the client to shorten the contract cycle time by 25% and help the procurement team focus on core activities and complex agreements

# The SKP Advantage



**50+**

years of experience in accounting, advisory, assurance and tax



**1000+**

employees from accounting, legal, tax, engineering, management and other diverse backgrounds



**1200+**

active clients including Fortune 500 companies, multinationals, and privately held and family-owned businesses in India and abroad



Worked with large companies across industries including technology, medical devices, BFSI, infrastructure, e-commerce and food processing



**45+**

countries where we have our clients

# Our Offices

## Chicago

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Oak Brook  
Chicago 60623

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## Mumbai

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Ballard Estate, Fort  
Mumbai 400 001

T: +91 22 6730 9000

## Pune

VEN Business Centre  
Baner-Pashan Link Road  
Pune 411 021

T: +91 20 6720 3800

## Toronto

269 The East Mall  
Toronto  
ON M9B 3Z1

T: +1 647 707 5066

## Hyderabad

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Banjara Hills, Hyderabad 500 034

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